



a Vietnam Arabica, Robusta, Pepper, Cocoa, Dried mango
manufacturer and exporter worldwide

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- Head office: R4-10 Hung Gia 1, PMH, D.7, HCMC, Vietnam
- Sales office: Tokyo, Japan
- Products: coffee bean (robusta), pepper, cocoa, coconut, dried mango,
- 100% Vietnamese capital
- UTZ, HACCP, HALAL certified
- Inspection: S.G.S, OMIT-FCC



- pepper, coffee factory: BinhDuong, BenCat, 2.8 ha
- coffee extract: BuonMeThuot City, Daklak
- cocoa factory: BenTre, 5000m2
- desiccated coconut, coconut oil: BenTre, 4.3 ha
- dried mango: BinhDien, D.8, HCMC, 2000m2

NVA is international agro-products exporter

Global agro-importer



Vietnamese
agro-factory



Tokyo office



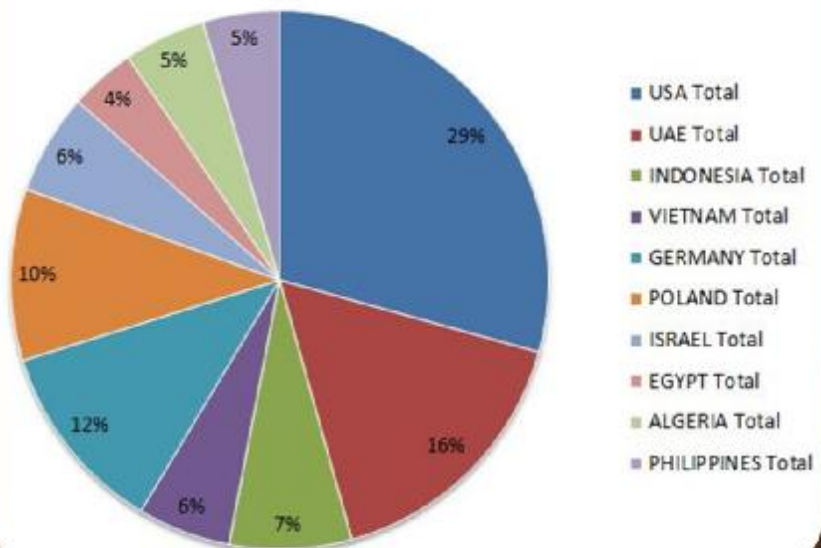
HCMC Office

- Our mission is to smoothly bridge Vietnamese agro-factory and global agro-importer
- Value-up Vietnam agro-products
- Deep understanding Japanese style trading
- honest, prestigious
- fully quality control of networked agro-factory

Main pepper clients

1. McCormick, USA
2. ACH Foods, Chicago, USA
3. Elite Spice, Baltimore, USA
4. Conagra, USA
5. Vanhees Germany (spice processing)
6. KSS Vietnam

輸出先TOP10力国(2011年輸出額統計)



Main coffee bean clients

1. Volcafe Swizerland
2. Blaser Trading Switzerland
3. Mercon USA
4. RGC Canada
5. ICC USA

for global market : coffee bean

Arabica A1,W,S18

- Washed Arabica Coffee R1 S18 clean
- 水洗精選處理 (Washed)
- On sieve screen 18 90% min
- Moisture 12.5% max
- Foreign matter 0.1% max
- Black & Broken 0.2% max
- Foreign beans 0.1% max

Robusta R1,WP,S18

- Robusta Coffee R1 S18 Wet Polished
- 濕式研磨處理 (Wet polished)
- On sieve screen 18 90% min
- Moisture 12.5% max
- Foreign matter 0.2% max
- Black (0.1%) & Broken (0.2%) 0.3% max
- Foreign beans 0.1% max

Arabica A1,W,S16

- Washed Arabica Coffee R1 S16 clean
- On sieve screen 16 90% min
- Moisture 12.5% max
- Foreign matter 0.2% max
- Black (0.1%) & Broken (0.2%) 0.3% max
- Foreign beans 0.1% max

Robusta R1,WP,S16

- Robusta Coffee R1 S16 Wet Polished
- 濕式研磨處理 (Wet polished)
- On sieve screen 16 90% min
- Moisture 12.5% max
- Foreign matter 0.2% max
- Black (0.1%) & Broken (0.2%) 0.3% max
- Foreign beans 0.1% max

for global market : pepper bean

White pepper WPS620 SS

- Description: Piper nigrum L. seeds, picked mature, dried, destoned, demetaled and steam sterilized.
- Sensory Description: A light yellow to dark grey product with a characteristic aroma and taste
- Recipe: Dried and cleaned berry seeds of Piper nigrum L.

Black pepper BPS570

- Description: Piper nigrum L. whole berry, picked immature, dried, cleaned and steam sterilized.
- Sensory Description: A dark brown/black product with a characteristic aroma and taste
- Recipe: Sun dried sieved and de-stoned berry of Piper nigrum L.

Black pepper BPS550

- Description: Piper nigrum L. whole berry, picked immature, dried, cleaned and steam sterilized.
- Sensory Description: A dark brown/black product with a characteristic aroma and taste
- Recipe: Sun dried sieved and de-stoned berry of Piper nigrum L.

Cocoa powder, butter, mass, liquor

Natural Cocoa powder (NCP)

- Characteristic: powder, brown color, typical taste, no flavor
- Moisture: 5% max
- pH(solution5%): 5.2-5.8
- Fat: 14-16%
- Aflatoxin B1,B2,G1,G2 ppb(mcg/kg): negative
- Fineness(thru 100mess): 99% min
- Total Plate Count/g: max 3000
- Yeast/g: max 60
- Mould/g: max 60
- Coliform/g: Negative
- E. Coli/g: Negative
- Staphylococcus Aureus/g: Negative
- Salmonellae/25g: Negative

Alkalized Cocoa powder (ACP)

- Characteristic: powder, brown color, typical taste, alkalized
- Moisture: 5% max
- pH(solution5%): 7-8
- Fat: 14-16%
- Aflatoxin B1,B2,G1,G2 ppb(mcg/kg): negative
- Fineness (thru 100mess): 99% min
- Total Plate Count/g: max 3000
- Yeast/g: max 60
- Mould/g: max 60
- Coliform/g: Negative
- E. Coli/g: Negative
- Staphylococcus Aureus/g: Negative
- Salmonellae/25g: Negative

Cocoa butter

- Characteristic: solidified, milky color, typical taste, no flavor
- Moisture: 0.5% max
- FFA(free fatty acid) as oleic acid: 1.75% max
- Iodine value (g Iod/100g): 36-42
- Peroxide value (meq/kg): 3 max
- Melting point: 32-36 °C
- Refractive Index (ND40 C): 1458-1462

Cocoa mass, liquor

- Characteristic: liquor, brown color, typical taste, no flavor
- Moisture: 2% max
- pH value: 6.0-6.5
- Fat: 50-52%
- Ash: 7% max
- Shell: 3% max
- Fineness (thru 200mess): 99% min

Desiccated coconut, virgin coconut oil

Desiccated coconut (high-fat)

- Grade: Fine grade
- Origin: Vietnam
- Description: natural white, free from yellow specks
- Flavor: Mild and sweet with no off flavor
- Size: Fine cut size of coconut
- Oil content: 63% min
- Moisture: 3% max
- FFA (as lauric acid): 0.3% max
- SO₂: 50ppm max

Desiccate coconut (low-fat)

- Grade: Fine grade
- Origin: Vietnam
- Description: natural white, free from yellow specks
- Flavor: Mild and sweet with no off flavor
- Size: Fine cut size of coconut
- Oil content: 25%-35%
- Moisture: 4.5% max
- FFA (as lauric acid): 0.3% max
- SO₂: 100ppm max

Coconut milk

- Origin: Vietnam
- Description: extract from grated fresh of fresh coconut white meat
- Color: white, smooth-flowing liquid
- Flavor-Aroma: fresh coconut flavor and aroma
- Ingredients: coconut milks, water, guar gum, polysorbate 60, sodium metabisulfite
- FAT contents: 5-7%; 10-12%; 17-19%; 20-22%

Virgin coconut oil (VCO)

- Origin: Vietnam
- Description: dry process, extract from desiccated coconut
- Color: lightly, transparent, no impurities
- Flavor: mild, sweet
- Acid value (mg KOH/g): 2 max
- Peroxide Value (ml NA₂S₂O₃/g): undetected
- FFA (as lauric acid): 0.3% max
- Insoluble substances: 0.5% max
- Mercury (Hg, ppm) : 0
- Arsenic (As, ppm): 0
- Copper (Cu, ppm): 15-20
- Iron (Fe, ppm): 100-200

HoaLoc Soft Dried Mango



“XoaiCatHoaLoc” is first grade brand of Mango in Vietnam.

we use vivi-9 food drier and yahiro vacuum drier from Japan
Capacity: 50MT / month
Expiration date: 03 months

Vietnam 2011 pepper exporters : NO.1

順	企業名	2011												合計 (百万 USD)
		1	2	3	4	5	6	7	8	9	10	11	12	
	<i>VPA 所属</i>	22	20	72	74	70	80	70	95	43	39	30	33	648.21
1	<u>Phúc Sinh</u>	2.63	1.83	9.74	11.22	12.44	12.01	10.52	11.16	2.70	3.59	3.90	2.08	83.82
2	<u>Olam</u>	5.01	2.51	6.66	7.74	5.39	7.06	5.73	12.38	6.89	10.00	7.36	7.01	83.75
3	<u>Intimex Group</u>	1.65	1.60	9.62	11.68	7.78	9.76	8.35	14.68	5.47	4.09	1.37	0.63	76.69
4	<u>Nedspice</u>	2.42	1.89	3.59	3.30	3.51	4.83	4.08	5.68	5.55	4.43	4.67	11.23	55.17
5	<u>Harris Freeman</u>	0.66	1.41	1.01	1.86	3.61	5.50	4.81	5.29	4.25	2.47	1.21	3.30	35.38
6	<u>Pitco</u>	0.67	0.87	3.46	2.98	3.63	5.25	4.39	4.42	1.70	1.32	0.48	0.41	29.58
7	<u>Trường Lộc</u>	1.05	0.74	5.55	4.90	2.40	2.31	2.91	3.15	2.21	0.79	1.77	0.34	28.12
8	<u>Simexco Daklak</u>	2.48	1.42	4.33	4.80	3.28	2.69	1.14	3.47	2.60	0.39	0.76	0.45	27.80
9	<u>Ngô Gia</u>	0.26	0.97	4.68	4.02	0.94	4.29	2.49	2.46	1.20	1.75	1.46	1.02	25.53
10	<u>Haprosimex JSC</u>		0.41	1.60	1.52	3.12	2.24	2.83	5.29	1.19	1.38	0.68	0.26	20.52
11	<u>Gia vị Sơn Hà</u>	0.94	0.42	1.31	2.71	1.95	3.00	2.00	0.14	1.10	1.21	1.42	1.74	17.95
12	<u>Generalexim</u>	0.29	0.78	1.63	1.60	2.38	2.75	2.55	2.86	0.29	0.79	0.07	0.08	16.06
13	<u>Maseco</u>			3.20	1.26	3.29	2.64	2.60	2.30			0.33		15.61
14	<u>Hapro</u>	0.31	1.01	0.94	2.41	0.53	1.23	0.88	5.68	0.76	0.35	0.53		14.63
15	<u>Phúc Lợi</u>	0.00	0.49	2.48	1.50	2.57	1.60	0.33	1.85	0.01	1.38	0.00	0.10	12.31
16	<u>KSS</u>	0.97	0.63	1.11	0.85	0.68	1.17	0.91	1.03	1.31	1.13	0.91	1.21	11.91
17	<u>Trần Châu</u>	0.90	0.53	1.44	1.23	1.54	1.24	0.90	1.27	0.57	0.56	0.46	1.12	11.75
18	<u>Việt Cà phê</u>	0.22	0.32	0.92	1.41	1.34	0.61	0.96	1.74	0.29	0.25	0.24	0.26	8.55
19	<u>Thái Hà</u>		0.19	0.84	1.23	0.65	1.20	1.32	1.48	0.46	0.60	0.44		8.41
20	<u>Unispice</u>		0.00	0.39	0.43	0.89	1.33	1.97	1.15	1.09	0.13	0.18		7.55

Coffee export 2011

	2009	2010	2011	Sum 3 years
Quantity (MT)	5,462	8,518	10,659	24,640
Amount (mil. USD)	7.77	13.72	24.23	45.72

	Quantity(MT)	Amount(mil.USD)
R1-S16 WP (wet polished)	943.4	2.07
R1-S16 clean	271	0.58
A1-S16 Unwashed	637.2	1.61
R1-S18 WP (wet polished)	1,126	2.69
R1-S18 clean	329.9	0.7
A1-S18 Unwashed	424.3	1.18

Vietnamese coffee production : 2012/02 NO.1

EXPORTS BY EXPORTING COUNTRIES TO ALL DESTINATIONS

FEBRUARY 2012

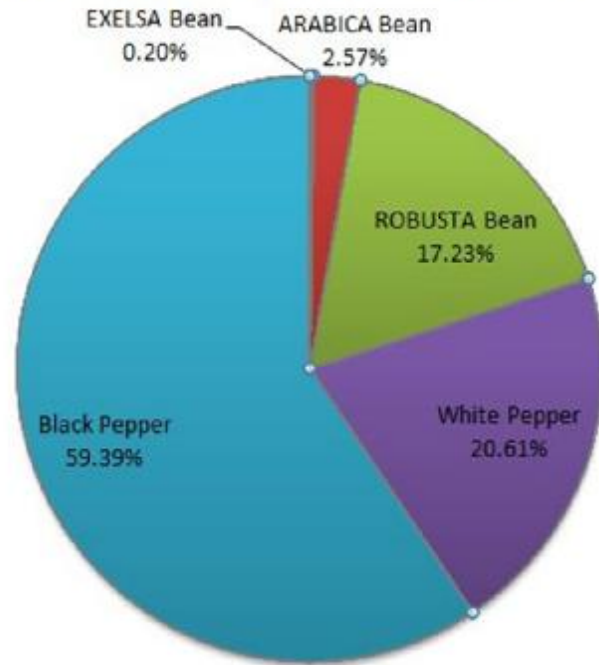
ソース : ics.org

(60-kilo bags)

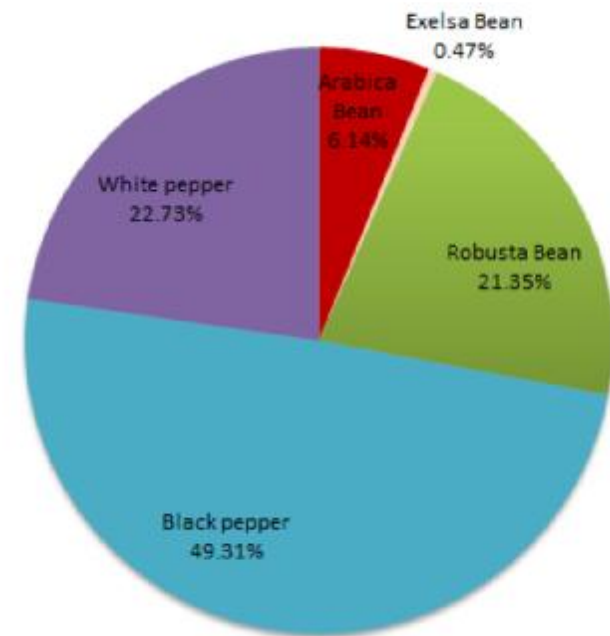
		Feb-12	Oct-12 to Feb-12	Mar-12 to Feb-12	Feb-12	Oct-12 to Feb-12	Mar-12 to Feb-12
TOTAL		9,320,569 1/	41,525,373 1/	103,708,947 1/	8,665,345	42,273,019	99,418,310
<i>Colombian Milds</i>		669,312	3,677,041	8,292,646	753,707	4,553,797	9,169,534
<i>Other Milds</i>		2,517,279	9,755,624	25,930,341	2,490,147	9,220,471	23,786,634
<i>Brazilian Naturals</i>		2,181,716	13,370,394	30,878,868	2,745,046	15,611,025	34,042,335
<i>Robustas</i>		3,952,261	14,722,314	38,607,091	2,676,445	12,887,726	32,419,807
Vietnam	R	2,700,000	8,600,000	19,175,000	1,400,000	6,275,000	14,664,385
Brazil	A/R	2,138,664	13,375,136	32,142,024	2,718,235	15,604,969	33,784,691
Honduras	A	772,163	1,732,192	4,085,556	598,179	1,512,954	3,643,971
India	A/R	595,845	1,923,623	5,889,599	544,626	1,908,809	4,933,862
Colombia	A	559,665	3,334,669	7,335,943	650,852	4,063,165	8,189,129
Indonesia	R/A	375,000	2,326,944	6,130,190	418,895	2,253,605	5,545,348
Guatemala	A	368,910	994,910	3,670,566	373,804	978,277	3,419,681
Mexico	A	275,863	1,020,399	3,011,282	232,465	729,067	2,387,050
Uganda	R/A	244,319	1,155,544	3,203,647	193,965	1,101,987	2,539,874
Peru	A	167,679	2,292,269	4,932,476	71,339	1,591,051	3,809,696

Export result per product

輸出商品割合 (2010年輸出額統計)



輸出商品割合 (2011年輸出額統計)





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Factory

1. Coffee, Pepper: My Phuoc, Ben Cat Dist., Binh Duong Province, Vietnam
2. Cocoa: Chau Thanh, BenTre , Vietnam
3. Coconut: An Hiep, BenTre , Vietnam
4. Dried Mango: BinhDien, Distrct 8, HCMC, Vietnam